



Read Today, Sell Tomorrow (Paperback)

By MR John Henry Mephram

Createspace, United States, 2013. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.When you read a book you are not confident in its contents unless you are sure that the author really knows what he is writing about. To give potential readers confident I will brag - just a little! I was managing director for some twenty-two years of a public property company with a quote on the London Stock Exchange, and before that for ten years a partner in a firm of surveyors and estate agents. I was a Chartered Surveyor. I bought and sold all types of property and negotiated at the highest level in one of the most exacting markets in the world. My record proves that I have the expertise to put this book before those who want guidance on salesmanship. I have been buying and selling all my workink life. My main purpose in writing this book was to provide a concise guide for busy persons who want to increase their ability to sell and, thus, take out all the terrifying thoughts that clog the mind and stop profitable action. My book will appeal to...



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